

03 About SingTel

Singapore Telecommunications Limited (SingTel) is Asia's leading communications group providing a portfolio of services including ICT, pay TV as well as voice and data solutions over fixed, wireless and internet platforms. The Group has presence in Asia and Africa with over 500 million mobile customers in 25 countries, including Bangladesh, India, Indonesia, the Philippines and Thailand. We also have a vast network of offices throughout Asia Pacific, Europe and the United States.

SingTel is listed on both the Singapore Exchange (SGX) and the Australian Securities Exchange (ASX). We employ about 22,000 people worldwide, with about 13,000 employees in Singapore and 9,000 in Australia.

Overview of SingTel's Singapore Business*

- Market leader in Singapore
- Biggest mobile operator with **3.98 million** customers and **47.2%** market share
- Leading broadband operator with **574,000** customers and **43.3%** market share
- Fibre broadband leader with **321,000** customers and **58%** market share
- Biggest fixed-line operator with **1.62 million** telephone lines, representing **82.2%** market share
- Leading IPTV service provider with **418,000** customers
- Leading satellite service provider with **4** satellite teleports

** As at 31 March 2014*

Financial highlights for FY2014

S\$ (million)	Group	FY14 vs FY13 (%)	Singapore	FY14 vs FY13 (%)
Revenue	16,848	- 7.3	6,912	2.7
Operating costs	9,515	- 11.5	3,626	1.8
Staff costs	2,285	- 2.6	1,102	3.1
Tax expense	1,428	12.7	162	37.7
Net profit	3,652	4.1	1,224	- 0.2
Dividend per share (Scents)	16.8	-	16.8	-

SingTel

Group Consumer

Consolidates the Group's consumer-related functions, including our international business in the emerging markets which leverages our mobile customer base of more than 500 million for optimised outcomes.

Group Digital Life

Drives the Group's efforts to be at the forefront in the digital space. It focuses on creating new avenues and revenue platforms for the Group. Growth areas include digital advertising and big data.

Group Enterprise

Provides innovative and comprehensive ICT solutions to the Group's enterprise customers across geographical boundaries.